



# Appendix

## Financial Results for Fiscal 2012 (Non-Consolidated Data)

## Profile



Evenuencie ATM network

Basic Information	Headquarters	1-6-1 Marunouchi Chiyoda-ku, Tokyo
	Major business lines	ATM services / Other financial services
Key data	Net assets	137.0 billion yen
(as of Mar. 31, 2013)	Common stock	30.5 billion yen
	No. of ATMs	18,123
	No. of manned outlets	5
	No. of employees	453

#### Major Shareholders (as of Mar. 31, 2013)

Shareholders	No. of Shares	% of voting rights
Seven-Eleven Japan	453,639,000	38.09
Ito-Yokado	46,961,000	3.94
State Street Bank and Trust Company	45,789,147	3.84
York-Benimaru	45,000,000	3.77
Japan Trustee Services Bank, Ltd. (Trust account)	32,202,000	2.70
The Master Trust Bank of Japan, Ltd. (Trust account)	30,386,600	2.55
JP Morgan Chase Bank	25,954,900	2.17
The Chase Manhattan Bank	17,128,800	1.43
Northern Trust Company AVFC Re Fidelity Funds	15,453,000	1.29
Sumitomo Mitsui Banking Corporation	15,000,000	1.25
The Dai-ichi Life Insurance Company	15,000,000	1.25

Concept of Incor	poration: Everyone's ATM network
Anytime	24 hours, 365 days a year
Anywhere	Throughout Japan
Everyone's ATM network	Approx. 570 domestic alliance partners, cards issued overseas
Safe and secure	Safe, monitored locations, high security
History	
Apr. 2001	Incorporated under the name IY Bank Co., Ltd.
Oct. 2005	Changed corporate name to Seven Bank, Ltd.
Feb. 2008	Listed on the JASDAQ Standard Market of OSE * Delisted on April 14, 2012
Dec. 2011	Listed on the First Section of TSE
Oct. 2012	Made U.Sbased ATM operating company FCTI a consolidated subsidiary

at of incomparation.

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Shareholders	No. of Shares	% of voting rights
7&i HD group companies	545,600,000	45.81
Financial institutions	208,325,800	17.49
Financial companies	11,117,816	0.93
Other corporations	61,440,261	5.15
Foreign corporations	248,206,968	20.84
Individuals	116,258,155	9.76
Notes:		

For voting rights percentages, amounts have been truncated at the second decimal place.
Orange shading indicates 7&i HLDGS. group companies.

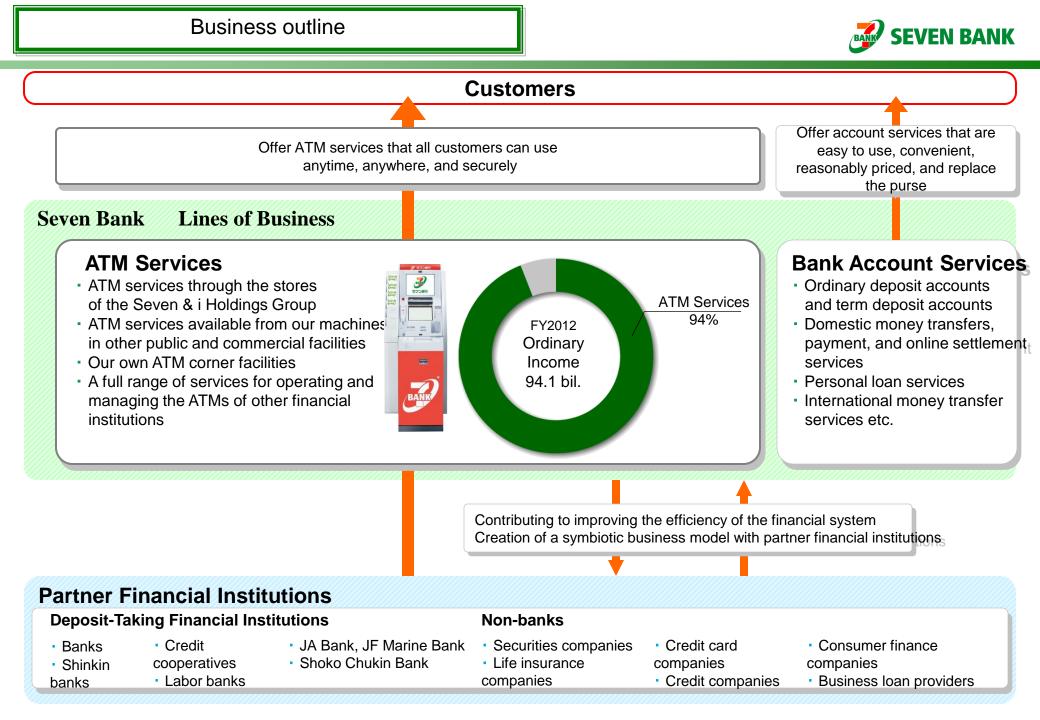
3) Other corporations excludes 7&i HLDGS. group companies.



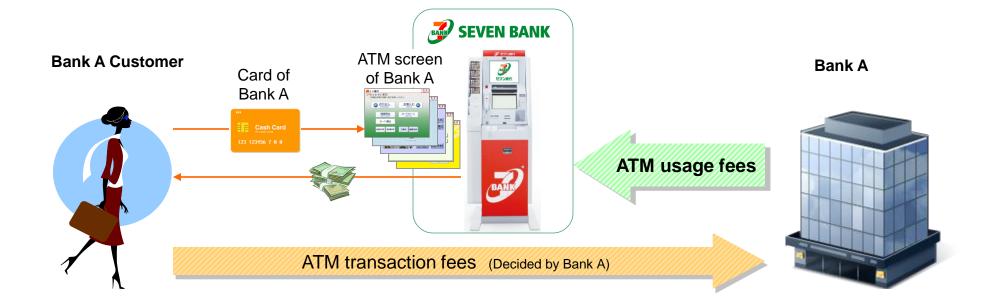
Unit: billion yen

	FY01	FY02	FY03	FY04	FY05	FY06	FY07	FY08	FY09	FY10	FY11	FY12
Ordinary income	1.9	11.5	29.1	47.9	64.6	75.4	83.6	89.8	88.8	83.9	88.3	94.1
ATM-related fee income	1.8	11.3	28.9	45.8	61.9	73.1	80.1	85.5	85.2	80.5	83.8	88.8
Ordinary expenses	14.0	19.7	26.0	37.8	45.2	50.4	59.0	61.0	58.4	56.5	58.7	62.0
Interest expenses	0.0	0.0	0.0	0.4	0.6	1.5	2.7	2.7	2.1	2.0	1.9	1.6
ATM placement fee expenses	0.3	1.1	2.2	3.5	4.5	6.1	7.7	8.5	9.0	9.3	9.9	10.6
Outsourcing expenses	5.1	7.0	8.5	12.0	14.4	13.7	13.7	13.9	13.9	14.2	15.0	15.8
Maintenance fees	0.3	0.8	1.1	3.0	2.5	2.9	3.4	3.5	3.5	3.9	4.2	3.9
Rent for premises and equipment	2.0	3.4	4.6	6.3	7.5	6.7	4.7	2.8	2.4	2.1	1.0	0.8
Depreciation and amortization	1.6	2.6	3.1	3.5	4.3	5.4	11.4	15.4	12.8	11.6	12.3	13.8
Ordinary profit (loss)	(12.1)	(8.1)	3.0	10.0	19.4	25.0	24.6	28.7	30.4	27.4	29.5	32.0
Extraordinary gain (loss)	0.0	0.0	(0.1)	(0.1)	(2.8)	(4.0)	(1.3)	(0.0)	(0.1)	(0.4)	(0.2)	(0.5)
Income taxes	0.0	0.0	(2.1)	(0.9)	6.0	8.3	9.5	11.7	12.3	10.9	12.0	11.9
	(12.1)	(8.1)	5.0	10.8	10.5	12.6	13.8	16.9	17.9	16.0	17.2	19.5

Note: Amount less than unit have been truncated.







## **Merits for customers**

#### > Convenience of ATM service hours and locations

- 24 x 365 availability
- No need to carry large sums of cash for business or leisure trips
- Access to identical services from any ATM nationwide (because of ATM management by a single bank)

#### Safety and security

· Security due to installation in convenience stores

## Merits for financial institutions

- Access to nationwide network of ATMs operating 24 x 365 without the cost required for own ATMS
- > Utilization as own ATMs
  - · Each bank decides its own customer fees
  - Screens identical to banks' own ATMs
- Scaling back of own ATMs (cost reduction), marketing strategy that utilizes Seven Bank ATMs



#### Improvements in convenience



**Operation screen** 

Transaction screen matches

that of card-issuing banks



Screen display used for advertisements and warnings

#### Assurance of safety and security



 Money Lending Business Act
statutory document printing (from Sep. 2006)
Possible to print documents as required by the Act



**"nanaco" cards** (from Oct. 2007) Charging and balance confirmation supported



Numerical keypad Operations difficult for other people to see



Operation screen Cannot be seen diagonally from the side



**Mirror** Allows the ATM user to view the situation behind them



IC cards (from March 2006) Supports highly-secure IC cards



## Consideration to various types of customers



**Overseas cards** (from July 2007) Possible to withdraw yen with cards issued overseas



Audio-guidance (from Nov. 2007) Operations possible via intercom, enabling use by disabled people



**UD font** (from Nov. 2010) Adopted a font that is easy for everyone to see and read



#### Shorter transaction times

- 33% time-saving
- Machine adjustment time between bill withdrawal and next transaction greatly reduced

#### **Cash operations streamlined**

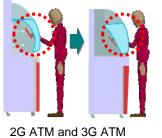
 Increase cash storage capacity, curb machine replenishment costs

### **Environmental considerations**

- Power-saving (48% reduction from current levels)
- ~Switches automatically to energy-saving mode when not in use LED-backlit transaction screen, etc
- Effective use of resources
- ~Long-life parts and recyclable materials make the new model resource-efficient (RoHS compliant)

## Enhanced safety and security features

1) More compact and user-friendly



 Changed input screen position and angle. Doubled the area obscured from others' view by the shields on the left and right sides of the ATM
⇒Improved privacy by making it more difficult to spy on screen and user operations

#### 2) Extra features to enhance security

Camera at top of unit

~ Records events when users forget to retrieve their ATM card or cash, enhancing security in the ATM's vicinity

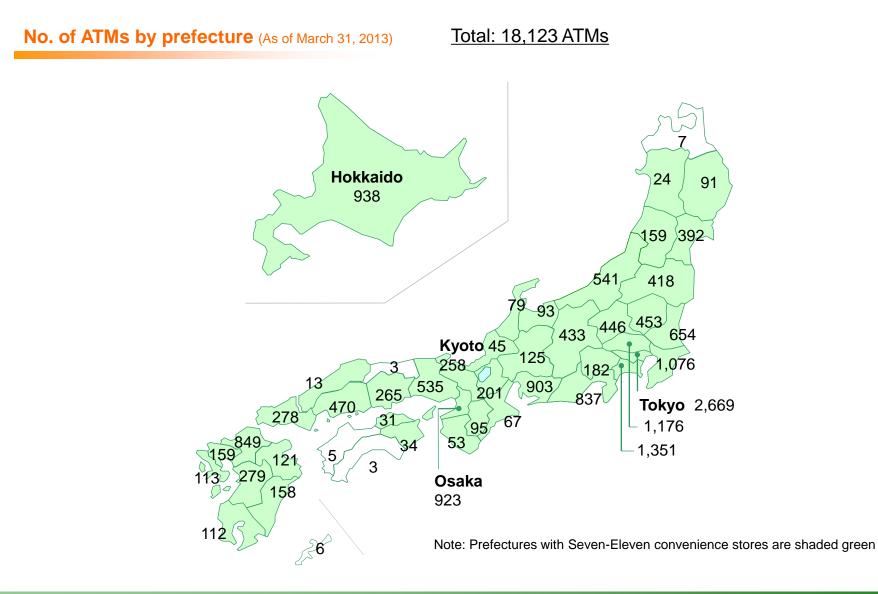
Forget-me-not alert sensor

~If the sensor detects a user moving away from the ATM without first retrieving the ATM card or cash, a voice alert will remind the user \*\*\*\*

Second built-in speaker ·

 $\sim$ A new speaker near the cash outlet provides an extra reminder not to leave items behind







#### (Number of correspondent companies)

	FY01	FY02	FY03	FY04	FY05	FY06	FY07	FY08	FY09	FY10	FY11	FY12
Banks	7	15	27	50	63	80	92	95	97	100	105	113
"Shinkin" banks	-	-	240	241	255	263	260	264	258	262	265	264
Credit cooperatives	-	-	-	117	122	124	122	127	127	129	132	132
Labor banks	-	-	-	13	13	13	13	13	13	13	13	13
JA Bank	-	-	-	-	1	1	1	1	1	1	1	1
JF Marine Bank	-	-	-	-	1	1	1	1	1	1	1	1
Shoko Chukin Bank	-	-	-	-	-	-	-	-	1	1	1	1
Securities firms	2	2	2	2	5	8	8	8	8	9	9	9
Life insurance firms	-	4	5	5	6	8	8	8	8	8	8	8
Other financial institutions (Consumer finance, credit card companies, etc.)	-	27	35	41	47	50	49	49	41	43	42	42
Total	9	48	309	469	513	548	554	566	555	567	577	584

Note: 1) Seven Bank is not included among the correspondent companies.

2) JA Bank and JF Marine Bank are each counted as one institution.

### Overseas transfer service



#### 24 x 365 service via over 18,000 ATMs and Internet banking

 Strict ID checks prior to accountopening

•Recipient also registers in advance

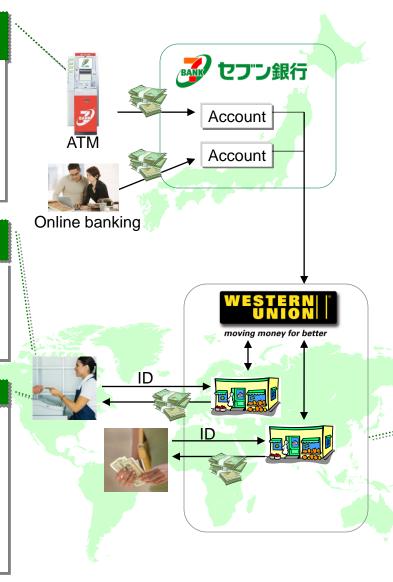
•ATMs located in Seven-Eleven stores, throughout Japan. Easy access in rural areas also

#### Recipients do not need a bank account

•ID checked with personal ID documents approved under local law. Funds paid out in cash, so bank account not necessary

#### Transfer charges

	Some examples					
Amount	Seven Bank	Other banks				
Up to ¥10,000	¥990					
¥10,001- ¥50,000	¥1,500	¥4,000				
¥50,001- ¥100,000	¥2,000					



#### Strict money-laundering account checks

• Close monitoring for suspicious transaction activity etc. If discovered, matter is immediately reported to authorities

#### Financial soundness

 Financial soundness supports service management

Credit ratings: Seven Bank: AA- (S&P) Western Union: BBB+ (S&P)

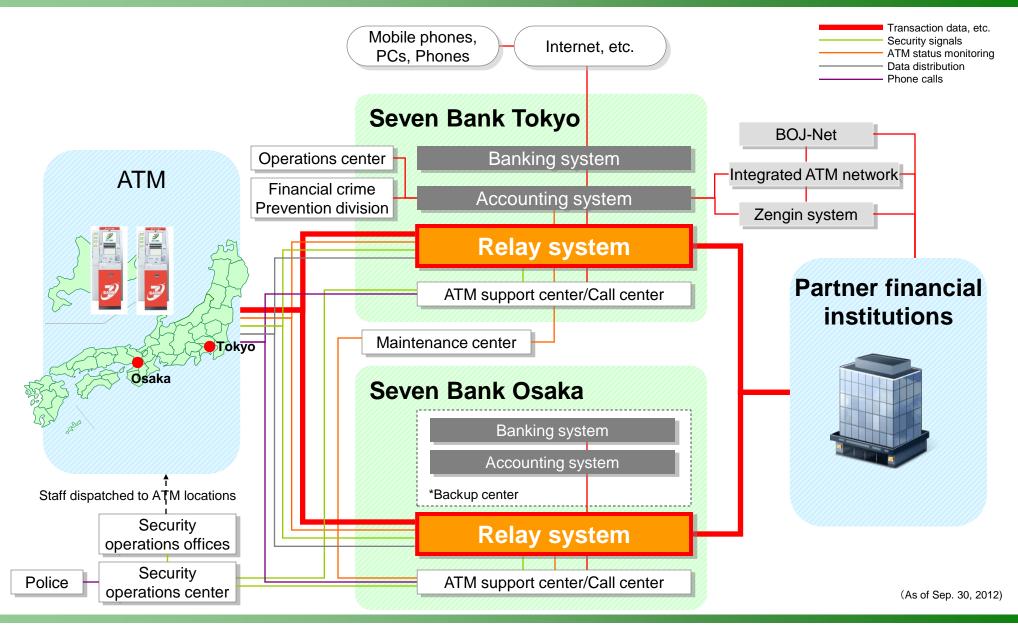
#### Transfer completed in just a few minutes

• Funds available in a matter of minutes once transfer is complete

## Receipt at more than 480,000 offices in 200 countries worldwide

 Money can be sent to most countries and territories worldwide, excluding those involving major money-laundering
risk Safety and security supported by solid infrastructure







## **Corporate Principles**

- 1. We aspire to be a sincere company that is trusted by its customers.
- 2. We aspire to be a sincere company that is trusted by its shareholders, business partners and society.
- 3. We aspire to be a sincere company that is trusted by its employees.

## Management Policy

- 1. Our aim is to be a trusted bank that fully meets customer needs.
- 2. Each employee will seek to speedily introduce the benefits of technical innovation and pursue self-development.
- 3. We will contribute to the stability and advancement of our country's financial system by providing a secure and efficient settlement infrastructure.

## Charter of Ethics (abridged)

- This ethical charter represents the cornerstone of the standards to which we will conform in making the decisions involved in the management of our business.
- 1. Be fully aware of the public nature and social responsibilities of a bank.
- 2. Provide highly convenient, customer-focused services, matched to current needs.
- 3. Act with integrity and fairness.
- 4. Communicate with society.
- 5. Have respect for humanity.

#### Compliance standards

- 1. Observe rules.
- 2. Keep promises.
- 3. Be honest.
- 4. Do not conceal the truth.
- 5. Protect confidentiality.
- 6. Do not cause trouble for others.
- 7. Do not mix public and private matters.
- 8. Combat corruption.
- 9. Remember the basics of service.
- 10. Be responsible for your own actions.